

# Request for Information (RFI) Hotel/Motel Valuation Group

Please complete the following:

**RFI-1 (Owner Contact and Certification)**

**RFI-P (Parking Details)**

**RFI-H (Hotel Motel Survey)**

**RFI-C (Commercial Tenant Roll)**

Most recent date available, June 2021 if possible.

**RFI-I \*\*NEW for 2021\*\* (COVID Income Addendum)**

Details of any tenant abatements, deferrals collection loss, grants and government assistance

**RFI-J\*\*NEW for 2021\*\* Canada Emergency Wage Subsidy (CEWS) Addendum**

Please provide the following:

**Annual Financial Statement**

Most current available (for fiscal year ending June 30, 2021 if available) relating to the entire operations of the real property (See [SAMPLE](#)).

**Schedule of Revenues**

Most current available (for fiscal year ending June 30, 2021 if available) relating to the entire operations of the real property (See [SAMPLE](#)).

**Schedule of Expenses**

Most current available (for fiscal year ending June 30, 2021 if available) relating to the entire operations of the real property (See [SAMPLE](#)).

**Franchise Agreement**; if applicable.

**A. RFI-C (Commercial Tenant Roll) and RFI-I (COVID Income Addendum)** most recent date available, June 2021 if possible, a summary of the tenancy and vacancy of each building located on site. Information can be provided either on our secure website, by filling out a form, or in your own format:

- Secure Website: [assessmentrfi.edmonton.ca](https://assessmentrfi.edmonton.ca)  
**Visit [assessmentrfi.edmonton.ca](https://assessmentrfi.edmonton.ca) and login using the password in the letter sent by Assessment & Taxation**
- Forms: [edmonton.ca/assessment](https://edmonton.ca/assessment), scroll down to the forms section and click on Request for Information.  
Either:
  - Choose the Request for Information forms for Hotel/Motel, or;
  - Choose the Tenant Roll Upload Template: Commercial, or;
  - Choose the COVID Income Addendum Template, or;
  - Choose the Canada Emergency Wage Subsidy (CEWS) Addendum Template, or;
  - Submit in your own format to [assessment@edmonton.ca](mailto:assessment@edmonton.ca)

If submitting the Commercial Tenant roll in your own format, ensure it includes the following: Business Address, Business Name, Occupancy Type, Space Type, Tenant Space Finished, Floor, Gross Leased Area, Lease Negotiated/Start/Renewal/Expiry Dates, Net Rent, Rent Escalation Month/Rent, Operating Costs, Gross Rent, Other Rent/Description, Tenant Inducement Type/Amount, Tenant/Landlord Improvements. For each tenant that pays additional rent (percent rent based on sales, etc.), record this amount in columns R (Other Rent) and S (Description of Other Rent). Identify Land Leases in a separate line on the tenant roll. Excel format is preferred whenever possible.

**B. Annual Financial Statement** and accompanying notes for the last three 12 month periods ending June 30th in a comparative format (July 1, 2018 - June 30, 2019; July 1, 2019 - June 30, 2020; July 1, 2020 - June 30, 2021). Information previously provided to the City does not need to be resubmitted. A [SAMPLE](#) format has been provided as reference.

**C. Schedule of Revenues** for the last three 12 month periods ending June 30th in a comparative format (July 1, 2018 - June 30, 2019; July 1, 2019 - June 30, 2020; July 1, 2020 - June 30, 2021). Information previously provided to the City does not need to be resubmitted. A [SAMPLE](#) format has been provided as reference.

Pursuant to section 295 of the Municipal Government Act, R.S.A. 2000, c. M-26, the Assessment and Taxation Branch requires the requested information as it is necessary to prepare the assessment of this and other similar properties and to ensure that this property is not over assessed in relation to other similar properties.

Please note that under section 295(4) of the Municipal Government Act, failure to provide this requested information may result in the loss of the right to make a complaint about your assessment.

*s. 295(4) No person may make a complaint in the year following the assessment year under section 460 or, in the case of designated industrial property, under section 492(1) about an assessment if the person has failed to provide any information requested under subsection (1) within 60 days from the date of the request.*

This information is due on or before **August 20, 2021**.

# Owner Contact and Certification

**RFI-1**

Account #: \_\_\_\_\_ Building Address: \_\_\_\_\_

Operating Business Name: \_\_\_\_\_ Legal Entity: \_\_\_\_\_

Was there an appraisal done on the property in the last 12 months ?     Yes     No    if yes, complete the following:

Date of Appraisal: \_\_\_\_\_ Purpose of Appraisal: \_\_\_\_\_ Amount \_\_\_\_\_

**Section A: Company Representative**

Name: \_\_\_\_\_ Position: \_\_\_\_\_

Company Name: \_\_\_\_\_

Phone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_

E-Mail Address: \_\_\_\_\_

**Section B: Alternate Contact Person** (if different from above)

Name: \_\_\_\_\_ Position: \_\_\_\_\_

Phone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_

E-Mail Address: \_\_\_\_\_

**Section C: Certification**

**I hereby certify that the attached information is true and correct.**

Signature \_\_\_\_\_ Date: \_\_\_\_\_

## **Parking Details**

**RFI-P**

Parking Details	Total Number of Stalls	Percentage Used for Hourly Parking	Monthly Rate	Hourly / Daily Rate	Number of Stalls Included in Lease	\$ per Stall Included in Leases	Number of Tandem Stalls *	\$ per Tandem Stall
Surface								
Covered								
Parkade Above Ground <b>Heated</b>								
Parkade Above Ground <b>Non-Heated</b>								
Underground								

\* Tandem stall refers to parking that can be occupied by two vehicles at the same time.

You can submit documents via mail to P.O. Box 1935, Station Main, Edmonton, AB T5J 2P3,  
fax to (780) 496-1986, or e-mail (.pdf, .xls) to [assessment@edmonton.ca](mailto:assessment@edmonton.ca)

# Hotel Motel Survey

# RFI-H

Account #: \_\_\_\_\_

Building Address: \_\_\_\_\_

**Fill in the following sections if there have been any changes during the last year.**

**Section A: General Information**

Building Name: \_\_\_\_\_

Corporate Name: \_\_\_\_\_

Chain Affiliation: \_\_\_\_\_

Canada Select Rating (Number of Stars): \_\_\_\_\_

**(please attach a copy of chain affiliation agreement)**

**Section B: Summary of Food, Beverage and Meeting Rooms**

Public Facilities	Number of Facilities	Floor Area (sq. ft)
Restaurant		
Dining Room		

Public Facilities	Number of Facilities	Floor Area (sq. ft)
Banquet Room		
Conference Room		

Public Facilities	Number of Facilities	Floor Area (sq. ft)
Lounge		
Tavern		

**Section C: Summary of Guest Rooms**

Number of Rooms (excluding suites): \_\_\_\_\_ Number of Suites: \_\_\_\_\_ Total Number of Rooms & Suites: \_\_\_\_\_

Number of Out of Service Guest Rooms: \_\_\_\_\_ Time Out of Service: \_\_\_\_\_

Room Mix Count: King Suite No.: \_\_\_\_\_ Queen Suite No.: \_\_\_\_\_ Double Bed Suite No.: \_\_\_\_\_  
 Single Bed Suite No.: \_\_\_\_\_

**Section D: Summary of Recreation / Fitness Rooms**

Swimming Pool:  Yes  No Hot Tub / Whirlpool:  Yes  No Sauna / Steam Room:  Yes  No

Exercise Room:  Yes  No Number of Boilers: \_\_\_\_\_ Number of Washers: \_\_\_\_\_

Number of Dryers: \_\_\_\_\_ Other: \_\_\_\_\_

**Section E: Occupancy and Project Cost Information**

	July 1, 2018 - June 30, 2019 (provide if not previously provided)	July 1, 2019 - June 30, 2020 (provide if not previously provided)	July 1, 2020 - June 30, 2021
Annual Percentage Occupancy			
Average Daily Room Rate ( <b>NOT</b> advertised room rate)			

**Please provide breakdown of the following costs:**

Fiscal Year End (dd/mm/yy) \_\_\_\_\_

Did any major renovations take place on the property during the last year (i.e., Roof, Flooring, HVAC, Boilers, etc)?:

Date Renovations started (dd/mm/yy) \_\_\_\_\_ Details of Renovations: \$ \_\_\_\_\_

Additional Comments and Renovation Details:  _____ _____ _____ _____ _____
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2020 Reserve for Replacement - (a) Realty \$ \_\_\_\_\_ (b) FF&E \$ \_\_\_\_\_

**Please provide any additional information that you would like considered in the valuation of your property.**

Initial: \_\_\_\_\_

Date: \_\_\_\_\_

## Guide To Completion Of Commercial Tenant Roll

The following overview of the fields located on the "Commercial Tenant Roll" RFI-C form is intended to assist you in the completion of the form:

PLEASE REPORT:

- Any Rental Information Pertaining To Land Leases.
- Any Vacant Rentable Area That Your Building May Have Even If Only Partially Occupied (E.G. 500 Sqft Of 600 Sqft Leased, 100 Sqft Is Vacant)

A	Business Address	Unit number identifies the suite or unit of the business. Street address identifies the premises address of the business or building.
B	Business Name	Business Name and the Legal Entity leasing/occupying the space.
C	Occupancy Type	Owner, Tenant, Vacant
D	Space Type	Office, Retail, WHSE, Storage
E	Floor	Physical location of the tenant's space within the building. (B = Basement, M = Main, MZ = Mezzanine, 2= 2nd floor etc)
F	Gross Leased Area	The total floor area designed for the occupancy and exclusive use of the tenants, including any basements and mezzanines.
G	Tenant Space Finished	<b>Improved</b> space includes interior finishing items (ceiling finish, drywall, floor covering). <b>Raw</b> space has no interior finishing.
H	Lease Negotiated Date	The date the lease was signed and agreed upon.
I	Lease Start Date	Date the lease agreement takes effect or the vacancy occurred. (MMM/YYYY) Mark Month to Month (M to M) if no lease exists.
J	Lease Renewal Date	Date of most recent lease renewal. (MMM/YYYY) Mark Month to Month (M to M) if no lease exists.
K	Expiry Date	Date that the lease agreement expires (MMM/YYYY).
L	New or Renewal or Step Up (N/R/S)	<b>New</b> is a new lease agreement of a tenant occupying a space that was vacant or occupied by a previous tenant, may include tenant expansion. <b>Renewal</b> is when a lease expires and the existing tenant signs a new lease term. <b>Step-Up</b> is a scheduled change to the rental rate within the term of the existing lease.
M	Net Rent	Rent that is stated in the lease agreement excluding operating or additional costs (\$/Month), Do NOT include GST.
N	Rent Escalation Month	Date when rent escalation (step up) commences.
O	Escalated Rent	Amount of the increase in rent (step up).
P	Operating Costs	Typical building expenses that are charged back to the tenant (such as utilities, property taxes, etc). Do NOT Include GST.
Q	Gross Rent	Rent that is stated in the lease agreement including operating or additional costs (\$/Month).
R	Other Rent	Any additional rent charged for percent rent, signage, etc (\$/Month).
S	Description Of Other Rent	Description of what other rent is. I.E. - Signage
T	Tenant Inducement Type	Description of what the tenant inducement is. I.E. Free Rent, Cash Payment etc.
U	Inducement Amount	The total dollar amount of any inducements paid to the tenant for this space.
V	Tenant Improvements	A negotiated sum a tenant is willing to spend to customize space for their needs (Only include items within the lease term, Don't include chattels).
W	Landlord Improvements	A negotiated sum a landlord is willing to spend to customize space for the needs of a particular tenant, within the lease term.



# Commercial Tenant Roll RFI-C

Whenever possible, please provide the rent roll in Excel format (.xls) by email to [assessment@edmonton.ca](mailto:assessment@edmonton.ca) and include all relevant dates including step-up and renewal dates.

Building Name: \_\_\_\_\_ Building Address: \_\_\_\_\_ Account #: \_\_\_\_\_ Building \_\_\_\_\_ of \_\_\_\_\_

**ALL UNITS INCLUDING VACANT MUST BE LISTED ON THIS FORM AND INCLUDED IN THE TOTAL. DO NOT INCLUDE G.S.T**

		Space Description					Lease Dates					Annual Lease Details							Tenant Inducements		Tenant Improvements		
		A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V
Business Address(es)  Unit # Street Address		Business Name(s) and Legal Entity	Occupancy Type (Owner, Tenant, Vacant)	Space Type (Office, Retail, WHSE, Land Lease, Storage)	Floor (B, M, Mz, 2, etc)	Gross Leased Area (Square Feet)	Tenant Space Finished Raw (RAW) / Improved (IMP)	Lease Negotiated Date (MMM/YYYY)	Lease Start Date (MMM/YYYY)	Lease Renewal Date (MMM/YYYY)	Expiry Date (MMM/YYYY)	New, Renewal or Step Up (N/R/S)	Net Rent (\$/Month)	Rent Escalation (Step Up) Month / Year (MMM/YYYY) (Next Scheduled Rental Increase in lease agreement)	Escalation Rent (Step Up) (\$/Month)	Operating Costs (e.g. Util., Taxes, Etc.) (\$/Month)	Gross Rent (= Net Rent + Other Rents + Operating Cost) (\$/Month)	Other Rent (\$/Month)	Description of Other Rent (e.g. Sign, %Rent, Etc)	Tenant Inducement Type (ie. Free Rent, Cash Payment etc.)	Inducement Amount (\$/sq.ft or Total \$ amount)	Tenant Improvements (\$/sq.ft or Total \$ amount)	Landlord Improvements (\$/sq.ft or Total \$ amount)
101	EXAMPLE: 12345 Anywhere Street	<b>Business XYZ Ltd.</b>	Tenant	Office	M	2000	IMP	Jan/2010	Jan/2011	Jan/2017	Dec/2021	R	3500	Aug/2019	3750	2500	6000	25	Sign	Free Rent	4500	6500	4200
101	EXAMPLE: 12345 Anywhere Street	<b>Business ABC</b>	Vacant	CRU	M	3000	IMP														2.50 \$/sq.ft	3.00 \$/sq.ft	50,000

Total Leasable Area (sq. ft) \_\_\_\_\_ (including all leased and vacant space) Initial \_\_\_\_\_ Date: \_\_\_\_\_

This information is being collected under the authority of section 295 of the *Municipal Government Act*, R.S.A. 2000, c. M-26 and will be used for assessment and provincial audit purposes. It is protected in accordance with the privacy provisions of the *Municipal Government Act* and the *Freedom of Information and Protection of Privacy Act*, R.S.A. 2000, c. F-25. Please contact Support and Information Management Services at 780- 442-1495 or email [assessment@edmonton.ca](mailto:assessment@edmonton.ca) if you have any questions about the data collected.

## Guide To Completion Of RFI-I (COVID Income Addendum)

The following overview of the fields located on the "COVID Income Addendum" RFI-I form is intended to assist you in the completion of the form.

This includes detailed information on tenant abatements, deferrals, and collection loss.

A	UNIT NUMBER	Unit number identifies the suite or unit of the business.
B	BUSINESS ADDRESS	Street address identifies the premises address of the business or building.
C	BUSINESS NAME/ LEGAL ENTITY	Business Name and the Legal Entity leasing / occupying the space
	BASE RENT	
D	Year	June 1, 2020 to June 1, 2021
E	Due/Amount per lease agreement (\$)	Rent that is currently being paid as stated in the lease agreement, excluding operating or additional costs (\$/Month). Do NOT include GST
F	Collected from Tenant (\$)	Monies received directly from Tenant
G	Collected from CECRA (\$)	Canada Emergency Commercial Rent Assistance
H	ABATEMENT* (\$)	*Abatement: Reduction in the rental amount that is not to be paid back.
I	DEFERRAL** (\$)	**Deferral: Unpaid contractual rent that is agreed to be paid at a future date.
	OPERATING COSTS	
J	Due/Amount per lease agreement (\$)	Rent that is currently being paid as stated in the lease agreement, excluding operating or additional costs (\$/Month). Do NOT include GST.
K	Collected from Tenant (\$)	Monies received directly from Tenant
L	Collected from CECRA (\$)	Canada Emergency Commercial Rent Assistance
M	ABATEMENT* (\$)	*Abatement: Reduction in the rental amount that is not to be paid back.
N	DEFERRAL** (\$)	**Deferral: Unpaid contractual rent that is agreed to be paid at a future date.



# COVID-19 Commercial Income Addendum

## Request for Information for Office, Shopping Centres, Retail, Parkade and Industrial Valuation Groups Assessment and Taxation

P.O. Box 1935, Station Main  
Edmonton, AB T5J 2P3

Phone: 780-442-1495  
Fax: 780-196-1986  
email: [assessment@edmonton.ca](mailto:assessment@edmonton.ca)  
[edmonton.ca/assessment](http://edmonton.ca/assessment)

1. Between June 1, 2020 and June 1, 2021, have any tenants abandoned or breached leases in the subject property? (Y/N) If yes, please provide details and copies of any letters or documents.
2. Between June 1, 2020 and June 1, 2021, have any leases been amended as a result of COVID-19? (Y/N) If yes, please provide details including copies of any lease amending agreements.

Account: \_\_\_\_\_

Property Address: \_\_\_\_\_

ONLY PROVIDE DETAILS ON SPACES AFFECTED BY ABATEMENT, DEFERRAL AND/OR CECRA (CANADA EMERGENCY COMMERCIAL RENT ASSISTANCE).

			BASE RENT				UNCOLLECTED BASE RENT		OPERATING COSTS				UNCOLLECTED OPERATING COSTS	
Unit Number	Business Address	Business Name(s) & Legal Entity	Month	Due/Amount per lease agreement (\$)	Collected from Tenant (\$)	Collected from CECRA (\$)	Abatement* (\$)	Deferral* (\$)	Month	Due/Amount per lease agreement (\$)	Collected from Tenant (\$)	Collected from CECRA (\$)	Abatement* (\$)	Deferral* (\$)
			Jun-20						Jun-20					
			Jul-20						Jul-20					
			Aug-20						Aug-20					
			Sep-20						Sep-20					
			Oct-20						Oct-20					
			Nov-20						Nov-20					
			Dec-20						Dec-20					
			Jan-21						Jan-21					
			Feb-21						Feb-21					
			Mar-21						Mar-21					
			Apr-21						Apr-21					
			May-21						May-21					
			Jun-21						Jun-21					

\*Abatement: Reduction in the rental amount that is not to be paid back

\*\*Deferral: Unpaid contractual rent that is agreed to be paid at a future date.

\*\*\*CECRA is the CANADA EMERGENCY COMMERCIAL RENT ASSISTANCE

			BASE RENT				UNCOLLECTED BASE RENT		OPERATING COSTS				UNCOLLECTED OPERATING COSTS	
Unit Number	Business Address	Business Name(s) & Legal Entity	Month	Due/Amount per lease agreement (\$)	Collected from Tenant (\$)	Collected from CECRA (\$)	Abatement* (\$)	Deferral* (\$)	Month	Due/Amount per lease agreement (\$)	Collected from Tenant (\$)	Collected from CECRA (\$)	Abatement* (\$)	Deferral* (\$)
			Jun-20						Jun-20					
			Jul-20						Jul-20					
			Aug-20						Aug-20					
			Sep-20						Sep-20					
			Oct-20						Oct-20					
			Nov-20						Nov-20					
			Dec-20						Dec-20					
			Jan-21						Jan-21					
			Feb-21						Feb-21					
			Mar-21						Mar-21					
			Apr-21						Apr-21					
			May-21						May-21					
			Jun-21						Jun-21					

			Jun-20						Jun-20					
			Jul-20						Jul-20					
			Aug-20						Aug-20					
			Sep-20						Sep-20					
			Oct-20						Oct-20					
			Nov-20						Nov-20					
			Dec-20						Dec-20					
			Jan-21						Jan-21					
			Feb-21						Feb-21					
			Mar-21						Mar-21					
			Apr-21						Apr-21					
			May-21						May-21					
			Jun-21						Jun-21					

\*Abatement: Reduction in the rental amount that is not to be paid back

\*\*Deferral: Unpaid contractual rent that is agreed to be paid at a future date.

\*\*\*CECRA is the CANADA EMERGENCY COMMERCIAL RENT ASSISTANCE



## Guide To Completion Of RFI-J (Canada Emergency Wage Subsidy (CEWS) Addendum)

The following overview of the fields located on the "Canada Emergency Wage Subsidy (CEWS) Addendum" RFI-J form is intended to assist you in the completion of the form.

A	Operating Departmental - ROOM	Amount of CEWS (Wage Subsidy) received towards Room Expenses for Salaries and Wages.
B	Operating Departmental - FOOD & BEVERAGE	Amount of CEWS (Wage Subsidy) received towards Food & Beverage Expenses for Salaries and Wages.
C	Operating Departmental - ADMIN & GENERAL	Amount of CEWS (Wage Subsidy) received towards Admin & General Expenses for Salaries and Wages.
D	Operating Departmental - SALES & MARKETING	Amount of CEWS (Wages and Subsidy) received towards Sales & Marketing Expenses for Salaries and Wages.
E	Operating Departmental - PROPERTY & MAINTENANCE	Amount of CEWS (Wages and Subsidy) received towards Property & Maintenance Expenses for Salaries and Wages.
F	Operating Departmental - Additional Departmental	Identify Additional Departmental receiving CEWS (if applicable). Amount of CEWS (Wages and Subsidy) received towards Additional Operating Departmental Expenses for Salaries and Wages.
G	Canada Emergency Wage Subsidy (CEWS)	Federal Government subsidy program for eligible employer(s) to cover a calculated portion of the employee wages during the COVID-19 pandemic. Reference: <a href="https://www.canada.ca/en/revenue-agency/services/subsidy/emergency-wage-subsidy.html">https://www.canada.ca/en/revenue-agency/services/subsidy/emergency-wage-subsidy.html</a>



# Schedule of Canada Emergency Wage Subsidy (CEWS) Addendum RFI-J

## Assessment and Taxation

P.O. Box 1935, Station Main  
Edmonton, AB T5J 2P3

Phone: 780-442-1495  
Fax: 780-196-1986  
email: [assessment@edmonton.ca](mailto:assessment@edmonton.ca)

[edmonton.ca/assessment](http://edmonton.ca/assessment)

1. Between July 1, 2020 and June 30, 2021, did the Corporation apply and receive the Canada Emergency Wage Subsidy (CEWS) for the subject property? (Y/N)  
If yes, please provide details and copies of any letters or documents.

Account: \_\_\_\_\_ Property Address: \_\_\_\_\_

ONLY PROVIDE DETAILS ON OPERATING EXPENSES AFFECTED OR/ RECEIVED BY CEWS.

Operating Departmental - ROOM		Operating Departmental - FOOD & BEVERAGE		Operating Departmental - ADMIN & GENERAL		Operating Departmental - SALES & MARKETING		Operating Departmental - PROPERTY & MAINTENANCE		Operating Departmental - OTHER	
Month	CEWS Received (\$)	Month	CEWS Received (\$)	Month	CEWS Received (\$)	Month	CEWS Received (\$)	Month	CEWS Received (\$)	Month	CEWS Received (\$)
Jun-20		Jun-20		Jun-20		Jun-20		Jun-20		Jun-20	
Jul-20		Jul-20		Jul-20		Jul-20		Jul-20		Jul-20	
Aug-20		Aug-20		Aug-20		Aug-20		Aug-20		Aug-20	
Sep-20		Sep-20		Sep-20		Sep-20		Sep-20		Sep-20	
Oct-20		Oct-20		Oct-20		Oct-20		Oct-20		Oct-20	
Nov-20		Nov-20		Nov-20		Nov-20		Nov-20		Nov-20	
Dec-20		Dec-20		Dec-20		Dec-20		Dec-20		Dec-20	
Jan.-21		Jan.-21		Jan.-21		Jan.-21		Jan.-21		Jan.-21	
Feb-21		Feb-21		Feb-21		Feb-21		Feb-21		Feb-21	
Mar-21		Mar-21		Mar-21		Mar-21		Mar-21		Mar-21	
Apr-21		Apr-21		Apr-21		Apr-21		Apr-21		Apr-21	
May-21		May-21		May-21		May-21		May-21		May-21	
Jun-21		Jun-21		Jun-21		Jun-21		Jun-21		Jun-21	
Total		Total		Total		Total		Total		Total	

\*CEWS is the CANADA EMERGENCY WAGE SUBSIDY